

Buyers Are Losing out on Their Dream Homes in Essex, Says Balgores Property Group

Buyers are losing out on their dream homes in Essex, as demand continues to exceed supply, according to leading local estate agents Balgores Property Group.

August 19, 2015 (FPRC) --

Buyers in Chelmsford have seen the largest drop in the number of properties for sale, down by 36% year on year, followed by Romford (-32%), Hornchurch (-22%) and Upminster (-21%).

Balgores' research also shows that properties are selling in Romford in just five days, while in South Woodham it is taking seven days and in Hornchurch 11 days. Martin Gibbon, a Fellow of the National Association of Estate Agents and Group Director of Balgores Property Group comments:

"We have seen so many buyers bitterly disappointed that they have missed out on a property because they could not move quickly enough. Throughout the whole of Essex, properties are selling very quickly and we haven't seen anything like this in many years.

"Unless buyers are in a good position to purchase a property, they will not be able to compete with those that are. In this current market, most vendors are accepting offers from buyers who have already sold their home and who are financially and legally prepared.

"My advice to buyers is make sure they are in a good position to move with an agreed sale on their property, a mortgage agreed in principle and a conveyancer instructed. To help buyers secure their dream property, we have launched a VIP Buyers."

Balgores VIP Buyers Club members have a host of benefits including.

- Phone call before new properties go on to the open market
- Experienced in-house Mortgage Advisers
- Free Movers Protection
- Quality in-house conveyancing
- Chauffeured viewings
- Discounted commission rates
- Free interior design consultation

For further information, please visit <http://www.balgoresproperty.co.uk>.

- Ends -

Notes to Editor:

- Balgores Property Group has seven sales offices in Basildon, Brentwood, Chelmsford, Hornchurch, Romford, Upminster, South Woodham Ferrers and Gravesend
- Balgores Property Group also has a property management office servicing its large lettings division.
- Balgores Property Group is an independent, family-owned business

- Balgores Property Group specialises in property sales, lettings, mortgages and financial services

Contact Information

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Keywords

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