

FileHold announces WebFocus of the Philippines as the 2019 Partner of the year.

FileHold congratulates WebFocus Inc. for being recognized as the 2019 FileHold re-seller Partner of the year. WebFocus was established in 2001 and is one of the top technology companies in the Philippines. WebFocus is a leading provider of IT solutions who enthusiastically serves more than 1,600 clients, and the number keeps on growing. By Adding FileHold document management software to their offering, they are able to help their clients go paperless and bring document reporting into compliance.

February 14, 2020 (FPRC) -- In 2018, WebFocus reached out to FileHold with an interest in becoming a reseller in the Philippines one of the most populated country in Asia Pacific with over 100 million people. They completed the registration process invested in training to learn how to install and support the software as a FileHold reseller. WebFocus targets medium to large corporations and government agencies in the Philippines and is bringing and supporting new customers to the FileHold platform.

Kevin Chang, a FileHold sales consultant said; “WebFocus has been a pleasure to work with, even with the difference in time zones we have been able to keep the lines of communication open and strategize on customer acquisition. Now that they are completing installs, they have become very self-sufficient. In general, we find that partners like WebFocus that have advanced IT knowledge and skills become excellent Partners. We look forward to continuing to support them and their growing client base”

Glenn Narrido sales Manager at WebFocus said; “We carefully evaluated several document management software manufacturers before choosing FileHold. In addition to FileHold being highly responsive and supportive of our efforts we found it very easy to learn the product in part because of the on line knowledge base and built in help context the software has. FileHold claims their product is feature rich, enterprise grade yet affordable, those are exactly the characteristics organizations in our country are looking for. We are very pleased to have won this award and look forward to continuing success with the FileHold product.”

Larry Oliver, President of FileHold said; “We are building a worldwide network of resellers, we recently announced Telecom Fiji adding to our Partners in Canada, the US, Mexico, Australia, Singapore, Columbia, Saudi Arabia, Cyprus and Africa. Reseller Partners are an important part of the FileHold business as they can supply local expertise in product implementation”.

FileHold Systems Inc, www.filehold.com is a privately owned, Microsoft Gold certified, manufacturer of document management and document workflow software for mid to large size organization. There are over 30,000 seats of FileHold software in production throughout the world. FileHold software is the fast track to the “paperless office”, is easy to use, interfaces with third party applications, is tightly integrated with Microsoft Office yet remains affordable. FileHold empowers both deskbound and mobile workers to store and find their important documents, including e-mail. FileHold can be acquired via perpetual licensing or by monthly subscription and can be deployed on premise, a private cloud or on the Microsoft Azure cloud. Sign up for a public demonstration of

document management software.

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